

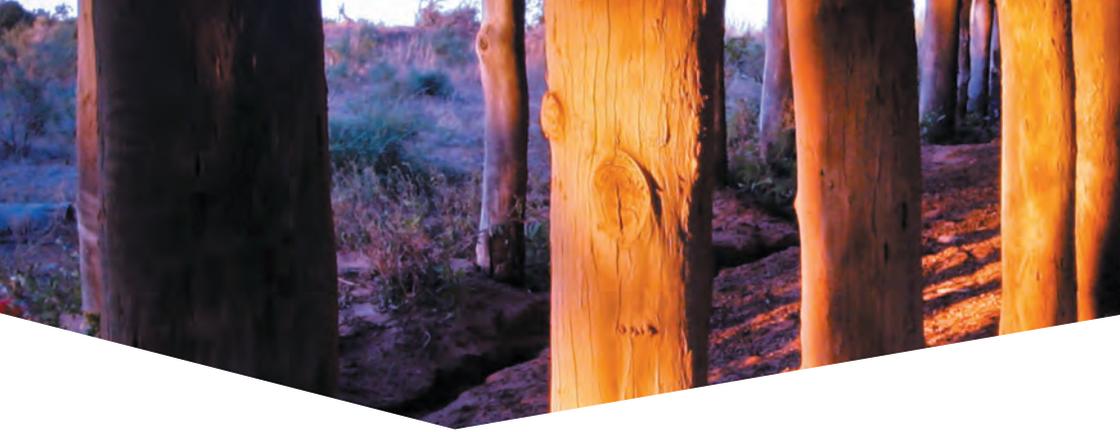


LOCALLY FOCUSED.  
NATIONALLY RESOURCED.  
INTERNATIONALLY REPRESENTED.



Arthur J. Gallagher

BUSINESS WITHOUT BARRIERS™  
*Incorporating OAMPS Insurance Brokers*



## Here and around the world

The Arthur J. Gallagher company has Australian roots that, since 1976, have grown through a network of insurance broking professionals in more than 25 locations.

Today Arthur J. Gallagher is unique among multinational risk management and insurance broking groups. While the company has grown to be the world's fourth largest risk and insurance advisor, it has avoided the formality and bureaucracy typical of corporate organisations of that scale.



At heart, Arthur J. Gallagher has a heritage of sincerity and candid honesty that helps attract and retain the most skilled industry talent. Only by having critical mass and highly skilled local resources can we deliver the face-to-face advice and support that our clients deserve.

We are part of a rich Australian heritage

*OAMPS was established as the Oil Agents Mutual Provident Society in 1976 to source a better deal for Australian fuel distribution industry members. The company was acquired by Arthur J. Gallagher in 2014.*





## Our aspiration for our clients

Our success is based on delivering clients the professional insurance advice they need to ensure their financial continuity. We express this common approach as our aspiration:

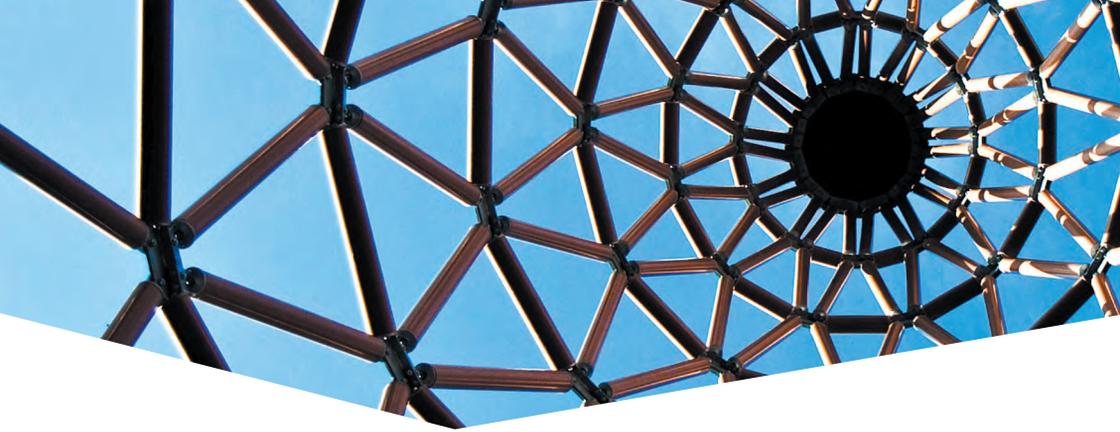
Through a commitment to **understand** your business we will earn your **trust** and through proactive **advice** and **solutions** position you to financially **survive** any insurable event.

We have added real meaning and day-to-day deliverables to this aspiration by specifically addressing the key components of it:

### Understanding your business

- Only after understanding the risks specific to your particular business can we meet our two key purposes:
  - To present you with all the options available, to ensure there are no 'gaps' in protection and no expensive overlaps.
  - To ensure that we know exactly what it is we are demanding from our insurers in order to obtain the most attractive terms. In effect, we are 'selling' your desirability as a risk.





## Earning your trust

- All successful relationships are built on trust – and trust has to be earned. So we go about earning it the old fashioned way. We work hard for our clients. We prove ourselves by providing professional advice that always puts your interests first.
- We demonstrate why our reputation is so strong. In simple terms, we keep our promises.

## Proactive advice and solutions

- Many clients see us as their in-house insurance division. Accepting that role obligates us to ‘do the right thing’ and put your business concerns first.
- We don’t see ourselves as order takers. We will always give proactive advice.

## Financially survive any insurable event

- Our ultimate objective is to ensure commercial and personal financial continuity.





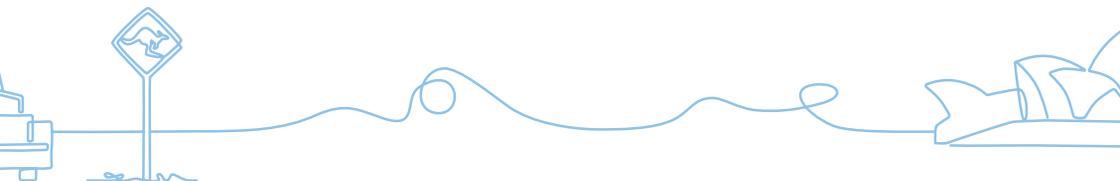
## We bring you global capability

Arthur J. Gallagher & Co was founded in the United States in 1927 by the grandfather of today's Chairman and CEO, J. Pat Gallagher. The company is listed on the New York Stock Exchange and has a market capitalisation of over US\$7.0 billion and some 18,000 employees; 2700 of them in Australia and New Zealand.

## But we keep our local focus

As a client of Arthur J. Gallagher, the benefits we bring you are committed local service supported by incomparable resources. Our brokers enjoy an international standard of professional development and product knowledge.

In other words, we provide better specialised resources directed to a better local delivery for you. And we have offices in more than 25 locations across Australia, so you can deal with us right here in your town.



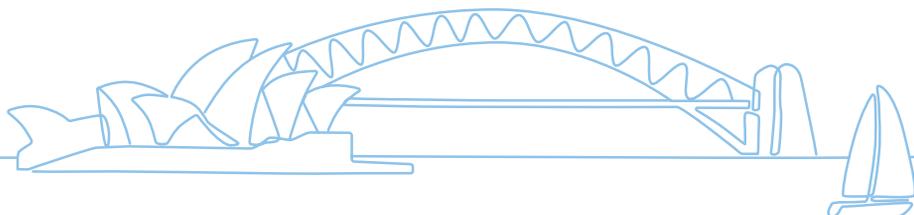
Our strengthened relationships with insurance companies in Australia, New Zealand and globally also helps us to negotiate better deals and more coverage options; ultimately delivering even better value for money to you.

## Specialist advice and common sense support across the country

Arthur J. Gallagher is unique in its ability to draw on in-house technical expertise and speciality advisors to meet the broadest range of business insurance, risk management and personal insurance cover. To our way of thinking, our combination of total local commitment powered by national resources, international standards and global support gives us an edge in the market that ensures we get it done.

Whether you are a self-employed sole trader or on the board of a multi-national organisation, managing risk and ensuring you have adequate business insurance in place is integral to your day-to-day operations.

Contact us for more information on how we can help to meet your specific needs.



## Agriculture

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Crop and farm  
Fertiliser  
Nurseries and plant growers

## Marine

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Cruise and charter vessel operators  
Fishing vessel operators  
Marine and cargo  
Marina and waterfront facility operators  
Maritime support services  
Ship yards - repairers and builders

## Construction

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Builders warranty  
Civil construction  
Hire and rental

## Media

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Entertainment and venues  
Television, print, online

## Professional Services

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Accountants  
Architects  
Automotive services  
Celebrants  
IT professionals  
Real estate agents  
Recruitment

## Hospitality

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Accommodation  
Bottleshops  
Hotels and pubs  
Restaurant and catering

## Retail

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Antique dealers  
Convenience stores  
Service stations  
Jewellers  
Newsagents and lottery agents  
Supermarkets

## Sport

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Athletics  
Motor sport  
Rugby League

## Transport and logistics

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Aviation  
Bus and coach  
Fuel and dangerous goods  
Rail  
Road transport  
Taxis

## Health and wellbeing

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Aged care  
Beauty therapy  
Hairdressers  
Natural and massage therapy

## Specialist risk protection areas

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Business interruption  
Cyber risk  
Directors' and officers'  
Management liability  
Political risk  
Professional indemnity  
Property insurance  
Public and product liability  
Risk management  
Trade credit  
Workers' compensation

You can benefit from our industry experts supplemented by premium funding, life insurance, financial advice as well as car, home and travel insurance services. The outcome is a total solution to protect your business assets and personal lifestyle.

For your nearest branch visit:

[ajg.com.au](http://ajg.com.au)



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